

## ÖZGECAN KOÇAK

### Contact Information

Goizueta Business School  
Emory University,  
1300 Clifton Road  
Atlanta, Georgia, 30322 USA

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### Employment

Goizueta Business School, Emory University  
2023 - . Associate Professor of Organization and Management (with tenure)  
2017–2023. Associate Professor of Organization and Management (without tenure)

School of Management, Sabancı University  
2011–2017. Associate Professor of Management  
2006–2011. Assistant Professor of Management

Columbia Business School, Columbia University  
2003–2006. Assistant Professor of Management

### Visiting Position

NUS Business School  
2012-2013. Visiting Fellow

### Education

Graduate School of Business, Stanford University  
2003. Ph.D, Organizational Behavior.  
Dissertation: Social Orders of Exchange: Effects and Origins of Social Order in Exchange Markets.

Stanford University  
2001. M.A., Sociology.

Boğaziçi University  
1998. B.A., Economics.  
1998. B.A., Sociology.

### Publications: Journal Articles

2023. Freeman, Ashlyee and Özgecan Koçak. [Designing Organizational Identities for Inclusion](#). *Journal of Organization Design*.

2023. Koçak, Özgecan, Phanish Puranam, and Afşar Yegin. [Decoding Cultural Conflicts](#). *Frontiers in Psychology*.

2023. Koçak, Özgecan and Phanish Puranam. [Decoding Culture: Tools for Behavioral Strategists](#). *Strategy Science*.

2023. Koçak, Özgecan and Başak Topaler. [Shared Identity Schemas Shape Incumbent Responses to New Entrants](#). *Strategy Science*.

2022. Koçak, Özgecan, Daniel Levinthal, and Phanish Puranam. [The dual challenge of search and coordination for organizational adaptation: How structures of influence matter](#). *Organization Science*.

2022. Koçak, Özgecan, Sanghyun Park, and Phanish Puranam. [Ambiguity can Compensate for Semantic Difference](#). *Computers in Human Behavior Reports*.
2022. Koçak, Özgecan and Phanish Puranam. [Separated by a common language: How the nature of code differences shapes communication success and code convergence](#). *Management Science*.
2021. Topaler, Başak, Özgecan Koçak, and Behlül Üsdiken. [Positioning new identities for appeal: Configurations of optimal distinctiveness amid ancestral identities](#). *Strategic Organization*.
2020. Koçak, Özgecan and Massimo Warglien. [When Three's a Crowd: How relational structure and social history shape organizational codes in triads](#). *Journal of Organization Design* 9(1): 1-27.
2019. Hsu, Greta, Balázs Kovács, and Özgecan Koçak. [Experientially diverse customers and organizational adaptation in changing demand landscapes: A study of US cannabis markets, 2014–2016](#). *Strategic Management Journal* 40(3): 2214-41.
2018. Koçak, Özgecan and Phanish Puranam. [Designing a Culture of Collaboration: When Changing Beliefs Is \(Not\) Enough](#). In John Joseph, Oliver Baumann, Richard Burton, Kannan Srikanth (ed.) *Organization Design (Advances in Strategic Management)* 40: 27 – 52.
2018. Hsu, Greta, Özgecan Koçak, and Balázs Kovács. [Co-opt or co-exist? A study of medical cannabis dispensaries' identity-based responses to recreational-use legalization in Colorado and Washington](#). *Organization Science* 29(1): 172-190.
2014. Koçak, Özgecan, Michael T. Hannan, and Greta Hsu. [Emergence of Market Orders: Audience Interaction and Vanguard Influence](#). *Organization Studies* 35:765-790.
2014. Koçak, Özgecan and Özge Can. [Determinants of Inter-firm Networks Among Tenants of Science Technology Parks](#). *Industrial and Corporate Change* 23(2): 467-492.
2013. Koçak, Özgecan and Serden Özcan. [How Does Rivals' Presence Affect Firms' Decision to Enter New Markets? Economic and Sociological Explanations](#) *Management Science* 59:2586-2603.
2013. Üsdiken, Behlül, Başak Çizmeci Topaler, and Özgecan Koçak. [Yasa, Piyasa ve Örgüt Tiplerinde Çeşitlilik: 1981 sonrasında Türkiye'de Üniversiteler](#). *Ankara Üniversitesi SBF Dergisi* 68:187-223.
2010. Negro, Giacomo, Özgecan Koçak, and Greta Hsu. [Research on Categories in the Sociology of Organizations](#). *Research in the Sociology of Organizations* 31: 3–35.
2009. Hsu, Greta, Michael T. Hannan, and Özgecan Koçak. [Multiple Category Memberships in Markets: A Formal Theory and Two Empirical Tests](#). *American Sociological Review* 74: 150–169.

2008. Koçak, Özgecan and Glenn Carroll. *Growing Church Organizations in Diverse U.S. Communities, 1890-1926*. *American Journal of Sociology* 113: 1272–1315.
2007. Baron, James, Michael T. Hannan, Greta Hsu, and Özgecan Koçak. *In the Company of Women: Gender Inequality and the Logic of Bureaucracy in Start-up Firms*. *Work and Occupations* 34: 35–66.
2006. Hannan, Michael T., James Baron, Greta Hsu, and Özgecan Koçak. *Organizational Identities and the Hazard of Change*. *Industrial and Corporate Change* 15: 755–784.
- Publications: 2002. Baron, James, Michael T. Hannan, Greta Hsu, and Özgecan Koçak. *Gender and the Organization-Building Process in Young, High-Tech Firms*, *The New Economic Sociology*, edited by M. F. Guillén, R. Collins, P. England, and M. Meyer. New York: Russell Sage Foundation Press.
- Book chapter
- Publications: 2010. Greta Hsu, Giacomo Negro, and Özgecan Koçak (eds). *Categories in Markets: Origins and Evolution*. *Research in the Sociology of Organizations*. Emerald Books.
- Edited volume
- Publications in 2011. Koçak, Özgecan and Serden Özcan. *Yeni Şube Açarken Rakiplere Göre Konum Alma: Türkiye’deki Bankalar, 2002-2010*. 19. *Ulusal Yönetim ve Organizasyon Kongresi*.
- Proceedings
2010. Koçak, Özgecan and Özge Can. *Türkiye’deki Teknoparkların Bünyelerindeki Şirketlerin Başarımı*. 18. *Ulusal Yönetim ve Organizasyon Kongresi*.
2009. Koçak, Özgecan and Özge Can. *Türkiye’deki Teknoparkların Üniversiteler ile İlişkileri*. 17. *Ulusal Yönetim ve Organizasyon Kongresi*.
2008. Koçak, Özgecan and Zeynep Erden Bayazıt. *Yeni Örgüt Modellerinin Oluşumunda Kurumsal Mantıkların ve Aktörlerin Belirleyici Rolü: Türkiye’deki Teknoparklar Üzerine Bir Vaka Çalışması*. 16. *Ulusal Yönetim ve Organizasyon Kongresi* 550-553.
2007. Koçak, Özgecan and Özge Can. *Türkiye’nin Teknopark ve Teknoloji Odaklı Kuluçka Merkezlerinin Karşılaştırmalı Bir Çalışması*. 15. *Ulusal Yönetim ve Organizasyon Kongresi* 967-972.
- Publications in 2009. Koçak, Özgecan and Özge Can. *Teknoloji Geliştirme Bölgelerinin Kiracıları Gözünden Bir Değerlendirmesi*. *Bilgi Çağı* February.
- non-peer- 2008. Koçak, Özgecan and Özge Can. *Teknoloji Geliştirme Bölgeleri ve Kiracıları*. *Bilgi Çağı* April.
- reviewed sources
- Working papers Koçak, Özgecan and Phanish Puranam. *The Gifts of Babel: Truce, Search and Resonance*.
- Koçak, Özgecan, Peter Roberts, and Seme Yoon. *Cupping in Context: Establishing Quality-Based Conventions for Pricing Specialty Coffees*
- Conference 2023. AOM, Boston. August.
- Presentations 2023. SIOE, Frankfurt. August.
- and Invited Talks
- Decoding Culture.

(Since 2015)

Market Regimes.

2023. SASE, virtual. July.

Shared Identities and Shared Lexical Codes.

2023. Nagymaros, Amsterdam. June.

Decoding Cultural Conflicts.

2023. IACM. July.

2023. Berkeley Haas Culture Conference, *University of California Berkeley*. January.

Optimal Distinctiveness in a Labor Market.

2023. *Frankfurt School of Finance and Management*. February.

2023. *HEC Paris*. March.

Introducing the VIA Model: Modeling Variability, Interdependence, and Alignment in Computational Studies of Organizational Adaptation

2022. *Sharif University of Technology*. December.

One, Two, Three.. Many?!

2022. *Experimental Organization Science Group Masterclass series*.

Ambiguity Can Compensate for Semantic Difference

2021. *NeurIPS. Thirty-fifth Conference on Neural Information Processing Systems*.

Decoding Cultural Conflict in Organizations

2020. *CSOL (Carnegie School of Organizational Learning) Conference*. August.

2021. Berkeley Haas Culture Conference, *University of California Berkeley*. January.

2022. *Southern Denmark University*. February.

Separated by a common language: Code Clashes and Convergence in Organizations

2020. *Technology and Innovation Management, ETH Zurich*. September.

2020. Berkeley Haas Culture Conference, *University of California Berkeley*. January.

Cupping in Context: Establishing Quality-Based Conventions for Pricing Specialty Coffees

2020. *American Sociological Association Annual Conference, San Francisco*.

August.

A Meeting of Minds: Micro-foundations of Convergence on Communication Codes

2019. LeBow College of Business, *Drexel University*. October.

2019. *Academy of Management Annual Conference, Chicago*. August.

2018. Gies College of Business, *University of Illinois at Urbana-Champaign*.

April.

2018. Mini-conference on The Emergence of Categories and Shared Mental Models. *MIT*, May.

2016. *Organizational Ecology Conference, Catania, Italy*. June.

Conceptual Pacts in Triads

2019. *Organizational Ecology Conference, Stanford*. August.

2018. MIT Sloan School Economic Sociology Seminar Series. May.

2016. Carnegie School of Organizational Learning Conference, Asilomar. August.

Status by Association: How Membership in Identity Categories Transfers Organizational Status

2016. UNC Kenan-Flagler Business School, Chapel-Hill. October.

Co-opt or co-exist? A study of medical cannabis dispensaries' identity-based responses to recreational-use legalization in Colorado and Washington

2016. Academy of Management, Anaheim. August.

Moral Certifiers and Idealists in Islamic Banking and Organic Agriculture in Turkey

2016. EGOS, Naples, Italy. July.

Pride and Prejudice: Organizational Identity Categories and Matching in Labor Markets

2016. Academy of Management, Anaheim. August.

2015. Tilburg University, Tilburg, Netherlands. September.

2015. Organizational Ecology Conference, Istanbul, Turkey. July.

2015. INSEAD, Fontainebleau, France. May.

Inflexible and Slow to Learn: What Makes Dumb Leaders Effective?

2015. Workshop on Experimental Organization Science, Frankfurt, Germany. September.

#### Grants and Awards

2015–2016. TÜBITAK 1001 (Scientific and Technological Research Council of Turkey, Scientific and Technological Research Projects Funding Program).

2014–2017 Türkiye Bilimler Akademisi, GEBIP (Turkish Academy of Sciences, Program to Reward Successful Young Scientists).

2007–2009 Marie Curie Reintegration Fellowship (FP6-2004-Mobility-12), awarded by the European Commission Research Directorate General.

2001–2002 Francis Goldsmith Scholarship at the Graduate School of Business.

2001–2002 Robert L. and Merily O. Swanson Fellowship.

2000–2001 C. Gordon Knight Fellowship.

1998–1999 John A. McCarthy Memorial Fellowship.

1998–1999 Jaedicke Merit Award, Graduate School of Business, Stanford University.

1993–1998 Hacı Ömer Sabancı Foundation Scholar.

#### Service to the Profession

Board member. *Organization Design Community*. Co-organizer for the Idea Development Workshop for junior scholars (2022, 2023); Organizing For Good Campaign (2022)

Editorial review board member. *Corporate Reputation Review, Industrial and Corporate Change, Journal of Organization Design, Organization Science*

Reviewer. *Academy of Management Review, Administrative Science Quarterly, American Journal of Sociology, American Sociological Review, Industry and Innovation, Journal for the Scientific Study of Religion, Journal of Management*

*Studies, Management Science, Nonprofit and Voluntary Sector Quarterly, ODTÜ Gelişim Dergisi, Socio-Economic Review, Sociological Perspectives, Strategic Management Journal, Strategic Organization, Strategy Science, Technovation, Yönetim Araştırmaları Dergisi.*

Member. *Management Science Reproducibility Collaboration.*

Member. *Academy of Management, Organization and Management Theory Research Committee, 2021-2022.*

Co-organizer. *Economic Sociology Conference, Atlanta, October 2019.*

Local organizer. *Organizational Ecology Conference, Istanbul, June-July 2015.*

Program committee member. *Organizational Ecology Conference, July 2011.*

Organizer. *Organizational Ecology Conference, Istanbul, July 2007.*

PhD Thesis  
Supervised

Özgür Rahşan Çetrez. Organizational Form Evolution: Actors, Legal Formation, and Authenticity. Sabancı University, defended December 2015.

PhD Thesis  
Committee  
Memberships

Micki Eisenman, Columbia University  
Mukti Khaire, Columbia University  
Özge Can, Sabancı University  
Başak Çizmeci Topaler, Sabancı University  
Kıymet Duygu Erdaş, Sabancı University  
Çağla Bozer Yılmaz, Sabancı University  
John Park, Emory University  
Halil Sabancı, IESE  
Tao Seok (Brian) Kim, Emory University  
Ananya Chatterjee, Emory University  
Sara Kaplan, Emory University

PhD Thesis  
External  
Examiner

Tilburg University  
University of Technology Sydney

Courses  
Taught

OAM634 Strategic Management, Goizueta Business School (core MBA course)  
OAM531 Leading Organizations and Strategy, Goizueta Business School (core MBA course)  
B6702 Creating Effective Organizations, Columbia Business School (core MBA course)  
MGMT 9713 Advanced Organizational Theory and Strategy, Columbia Business School (elective PhD course)  
MGMT 910 Business Strategy, Sabancı University (core Executive MBA course)  
MRES 601 Research Methods, Sabancı University (core PhD course)  
ORG 627 Special Topics in Organizational Analysis, Sabancı University (elective PhD course)  
ORG 628 Special Topics in Organizational Analysis, Sabancı University (elective PhD course)  
ORG 601 Economics of Organizations, Sabancı University (core PhD course)  
ORG 301 Organizations and Organizing, Sabancı University (core BA course)

Service to  
Emory  
University

ORG 402 Organizational Design, Sabanci University (elective BA course)  
Goizueta Business School DEI Council member (2024-)  
Organization & Management Area PhD Coordinator (2020-)  
O&M Hightower Series co-organizer (2019-2023)  
Emory University Faculty Council Diversity, Equity, and Inclusion Committee  
member (2021)  
Center for Faculty Development and Excellence (CFDE) Advisory Board member  
(2019-2021)  
Woodruff Fellowship Social Sciences Selection Committee member (2020-2021)